

*Real People...
Real Problems...
Real Solutions.*



 **DAVID LAWRENCE**
Restoring & Rebuilding Lives
Annual Report 2004-2005

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ABOUT DAVID LAWRENCE CENTER

David Lawrence Center (DLC), established in 1968, is a local, not-for-profit, 501(c)(3) organization that focuses on restoring and rebuilding lives by providing compassionate, highly skilled, affordable mental health and substance abuse services that are available to all. The Center is governed by a volunteer Board of Directors.

ACCREDITATIONS

DLC is accredited by the Joint Commission of Accreditation of Healthcare Organizations.

PROGRAMS & SERVICES – 50 Total

Acute Care & Emergency Services – 5 programs
Adult Community Services – 6 programs
Adult Substance Abuse Services – 14 programs
Children's Community Services – 12 programs
Outpatient Services – 11 programs
Residential Services – 2 programs

LICENSED BEDS – 68 Total

32 Acute Care Beds (14 adult crisis, 6 children's crisis and 12 adult detoxification beds)
36 Residential Beds (16 adult substance abuse and 20 children's psychiatric inpatient beds)

EMPLOYEES – 352 Total

40 Medical Staff
200 Clinical Staff
112 Administrative & Support Staff

ABOUT DAVID LAWRENCE FOUNDATION

David Lawrence Foundation (DLF), is a separate, not-for-profit, 501(c)(3) organization that was established in 1976 to generate philanthropic support for the Center's mission, operations and growth. The Foundation is governed by a volunteer Board of Trustees.

FUNDING

DLC is funded in part by Collier County, the State of Florida Department of Children and Families, the Department of Juvenile Justice and the fundraising efforts of David Lawrence Foundation.



*Real People...
Real Problems...
Real Solutions.*

Mental illness and addiction disorders are real, common and treatable.

REAL PEOPLE
our neighbors, co-workers, family members and friends are experiencing **REAL PROBLEMS** that sometimes take control of their daily lives. Asking for help takes courage.

This year, more than 16,000 inspiring people right here in Southwest Florida found the courage to seek help from David Lawrence Center.

REAL SOLUTIONS for them came in the way of an appropriate diagnosis and affordable treatment that helped them transition from troubled lives to lives filled with accomplishments and hope.



David Lawrence Center

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DAVID LAWRENCE CENTER

THE NUMBERS

TOTAL CLIENTS SERVED

| | |
|-----------|--------|
| 2002-2003 | 14,877 |
| 2003-2004 | 15,691 |
| 2004-2005 | 15,960 |

ACUTE CARE INPATIENT DAYS

| | |
|-----------|-------|
| 2002-2003 | 5,644 |
| 2003-2004 | 5,992 |
| 2004-2005 | 6,637 |

OUTPATIENT VISITS

| | |
|-----------|--------|
| 2002-2003 | 20,270 |
| 2003-2004 | 22,647 |
| 2004-2005 | 22,918 |

By Fiscal Year July 1 - June 30

Mental illness and substance abuse treatment have come a long way showing real signs of improvement. As science has advanced, we've learned that mental illness and addiction disorders are real, common and treatable. We've seen improvements in psychiatric medicine, access to treatment and public awareness. But as fast as the world is moving, there are some areas where progress still seems to come slowly and grudgingly such as appropriate state and federal funding, adequate insurance coverage and the affordability of modern, extremely effective medication.

Despite this, David Lawrence Center has for the last 37 years, proven a stable, sound investment for donors and clients providing real and accountable results. The Center measures success through both client impact and fiscal responsibility and this year we provided accomplishments on both fronts. In terms of our mission, DLC helped more people than any other time in our history by improving access to care and prevention services, strengthening community partnerships with the County and the school system and expanding needed programs for children. In terms of financial performance, despite many challenges including a critical nursing shortage, competitive

David C. Schimmel
Chief Executive Officer
David Lawrence Center

salary shortfall, increased employee health and liability insurance costs, overcrowding on the crisis stabilization unit and skyrocketing expenses in unfunded, psychotropic medications, the Center successfully managed a \$20 million operating budget.

In order to achieve these results, we rely on staff ingenuity, vision setting board leadership and the generosity of our donors to attain remarkable outcomes for the families who turn to us for help and hope. Some of the real people who received the help they needed from David Lawrence Center share their story of triumph in this annual report. They are the real heroes who found the courage not only to ask for help, but also to speak openly about their experiences.

Rooted deep in our mission, David Lawrence Center believes each and every one of our lives should hold the promise of growth and fulfillment. It is only through the support of our donors, volunteers, Board of Directors and hardworking staff that we have been able to fulfill this mission. On behalf of the thousands of families and individuals who have experienced real success and meaningful transitions through our work, we thank you.

Linda L. Pezeshkan, CPA
President, Board of Directors
David Lawrence Center

THE NUMBERS

CLIENT DEMOGRAPHICS

Fiscal Year 2004-2005
(July 1, 2004 - June 30, 2005)

AGE

| | |
|-------------------|-----|
| Children or Youth | 32% |
| Adult | 65% |
| Not Reported | 3% |

ETHNICITY

| | |
|--------------|-----|
| Caucasian | 65% |
| Hispanic | 24% |
| Black | 6% |
| Other | 4% |
| Not Reported | 1% |

HOUSEHOLD INCOME

| | |
|-------------------|-----|
| Under \$30,000 | 46% |
| \$30,000-\$50,000 | 9% |
| Above \$50,000 | 6% |
| Not Reported | 39% |

Real Accomplishments

Financial Highlights

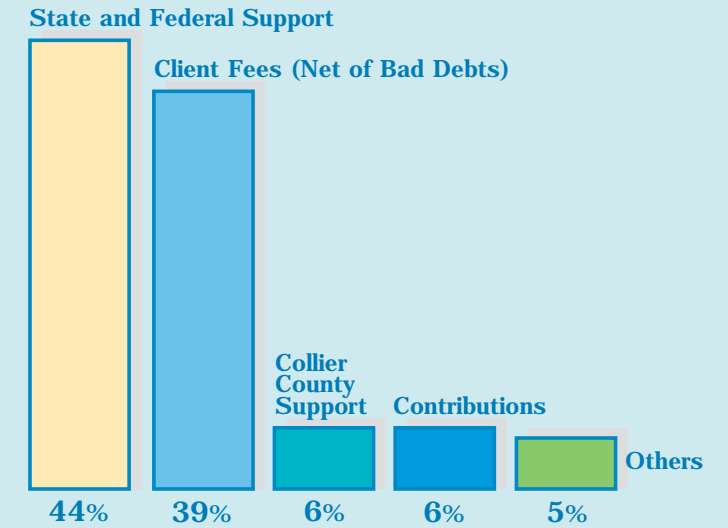
DAVID LAWRENCE CENTER ANNUAL HIGHLIGHTS 2004-2005

- Expanded children's services in Immokalee by adding prevention and outreach programs
- Launched the new, comprehensive Collier County Juvenile Assessment Center by securing funding from the County
- Developed new partnerships with the Collier County Public School System for onsite prevention services
- Expanded psychological services at Life Works of Naples more than tripling the number of appointments seen there since it opened in 2003
- Achieved an overall customer satisfaction rating of 92%
- Improved access to medical services by implementing creative new strategies to decrease wait times, no shows and cancellations in Outpatient Services
- Expanded psychiatric medical staff by making our Medical Director full time and adding two new Psychiatrists
- Provided nearly 70% of our clients with at least a 96% discount on their services through our sliding fee scale
- Increased grant funding by nearly 20% helping to launch, expand and sustain our programs and services
- Worked closely with the County and the David Lawrence Foundation to further the development of the Center's master site expansion plan
- Launched an online option on davidlawrencecenter.org for clients in need of our Drug Alcohol Traffic Education (DATE) Class
- Invested in a new windows-based, online medical records and data management software system
- Reduced administrative overhead to an all-time low of 14%
- Launched a public awareness annual advertising campaign

DAVID LAWRENCE CENTER FISCAL YEAR 2004-2005

REVENUE

| | |
|--------------------------------|---------------------|
| State and Federal Support | \$7,086,000 |
| Client Fees (Net of Bad Debts) | \$6,369,000 |
| Contributions | \$1,018,000 |
| Collier County Support | \$952,000 |
| Others | \$769,000 |
| TOTAL REVENUE | \$16,194,000 |



PROGRAM EXPENSES

| | |
|----------------------------|---------------------|
| Adult Mental Health | \$6,596,000 |
| Adult Substance Abuse | \$3,294,000 |
| Children's Mental Health | \$4,860,000 |
| Children's Substance Abuse | \$1,127,000 |
| TOTAL EXPENSES | \$15,877,000 |

SUPPORT AND REVENUE \$317,000
in excess of expenses

| | |
|---|--------------------|
| TOTAL ASSETS | \$5,346,000 |
| TOTAL LIABILITIES | \$864,000 |
| TOTAL FUND BALANCE | \$4,482,000 |
| TOTAL LIABILITIES & FUND BALANCE | \$5,346,000 |





Prevention Education

Peer pressure, the desire to fit in and just not thinking through the consequences contributed to Ashley's decision to steal. DLC taught her how to deal with social pressures and she now has the tools to make better choices.

Being a teenager isn't easy. During adolescence, children gain more independence while being faced with increased social pressures such as sexual activity, drug use, drinking, breaking rules and, in some cases, breaking the law. As teens test authority and boundaries, they sometimes have to learn the hard way about negative consequences.

Ashley was a smart, hardworking, typical 17 year old junior at Naples High School who had never gotten into trouble before. One day she and a friend decided to be "brave" and stole makeup at a local retailer. She says in an ashamed voice, "We knew there was a chance we would get caught and we knew we shouldn't have done it, but we just did it. It was really stupid." Ashley was charged with petty theft and had to appear in court with her disappointed parents. She was ashamed, fearful of being judged by other people and didn't know how the charge would affect her ability to get a job in the future.

Through the Court's Alternative Sanctions program, Ashley was given the opportunity to complete David Lawrence Center's Making Positive Choices prevention program in exchange for having the charge permanently on her record. Making Positive Choices is one of several

prevention programs the Center offers adolescents and middle school-aged children to educate them on common problems kids are faced with in today's society. These classes provide teens with the tools they need to deal with those problems more appropriately.

During the six week psycho-educational group, Ashley learned about accepting responsibility, proper decision making, evaluating priorities, personal control, peer pressure, self esteem, and values and morals. She reflects, "We learned other ways to get out of bad situations other than just saying no. I've already used those skills today when other kids have invited me to do something that I knew I shouldn't be doing."

Today, Ashley is more aware of the friends she hangs out with and spends time evaluating decisions before she makes them. As she heads into her senior year, she is beginning to plan for the future. She says, "I've been baby sitting for several years and really enjoy children so I'm thinking about going to college to become a kindergarten teacher."

Providing prevention education to the youth in our community is a critical step in avoiding more serious mental health and substance problems in the future. DLC is invested in the success of Collier County children and we continue to expand available prevention programs.

THE NUMBERS

2,158

Number of juvenile arrests in Collier County in 2004

1,045

Number of assessments completed in fiscal year 2004-2005 at the Juvenile Assessment Center

26%

Increase since last fiscal year in the number of clients enrolled in DLC youth prevention programs



Community-Based Care

Darrin went from angry, defiant and uncontrollable to a delightful, outgoing nine year old boy with new friends and a winning outlook on life.

Darrin had a right to be angry. At six, he was removed from his mother's home due to her drug problem and while in alternative custody, he was molested. After his mother overcame her problems and regained custody, they moved to Immokalee for work. Darrin started a new school and lived on a farm isolated from other children.

He argued with his sister, was constantly getting into fights at school and was lashing out at teachers. His mother Veronica says, "He was mad at me for what happened and wasn't dealing with it. I was afraid if I didn't do something he was going to end up in jail."

In difficult cases like Darrin's, it takes a team approach and an investment in the entire family to develop a comprehensive treatment plan that will help the child overcome his problems. That is the philosophy behind David Lawrence Center's Children's Community Services. Darrin's plan included a team of influential people and a variety of community-based programs that provided the real results he needed to succeed.

For nearly a year, Darrin and Veronica worked closely with a case manager and therapist to develop his socialization skills in programs like little league and DLC's EXCEL Summer Camp program.

In his weekly therapy, he talked openly about his problems rather than keeping them bottled up inside. With their help, he learned how to deal with his anger appropriately so it didn't affect his grades or his ability to make friends. Darrin proudly shares a tool he learned, "Now when kids pick on me, I just avoid them and walk away."

Keenly aware of his newfound success, Darrin boasts, "I made lots of new friends in baseball. We tied for first place and I got a trophy. In school, math and reading are my favorite subjects and my grades are all Os and Ss."

DLC also helped Veronica by linking her with local Alcoholics and Narcotics Anonymous meetings, job placement services, school resource information and a network of support designed to make life easier for their entire family.

She shares, "DLC recognized that I needed support to help me cope with all of this emotionally. As a mother, you have to have someone with experience who knows how to deal with these situations. It doesn't come naturally. They give me advice that helps me deal with problems that come up with Darrin."

THE NUMBERS

2,585

Number of children receiving mental health and substance abuse treatment at DLC in fiscal year 2004-2005

9%

Percentage of children in treatment at DLC who reside in Immokalee

36%

Percentage of Collier County students who report having used illicit drugs



Diversionary Treatment

The combination of treatment, working with a sponsor and judicial supervision motivated Bob to stay sober and work his way out of the legal system and into a bright future.

People with substance abuse problems hit their bottom in many different ways, some more than once. For Bob, it came seven years after the love of his life divorced him and he lost his multimillion dollar cellular company, his home and his cars. Although extremely successful in a new job, Bob's recent self-described "partying" caused him to reach his bottom when he got two DUIs and a felony drug arrest in one year.

Bob was scared – scared to lose his job, scared of disappointing his family and scared of jail. He knew he needed help for his addictions and was ready to begin a new life.

David Lawrence Center's Drug Court Program diverts offenders with substance abuse and drug related criminal activity from overcrowded, taxed jails by offering them an opportunity to deal with their dependence rather than face punitive alternatives.

This more effective form of treatment combines a year's worth of mandatory drug testing, group therapy, case management, regular participation at Alcoholics or Narcotics Anonymous meetings, and routine probationary and judicial reviews. For Bob, Drug Court was his opportunity for a second chance and a new beginning.

THE NUMBERS

28%
Percentage of DLC clients with a substance abuse diagnosis in fiscal year 2004-2005

5,986
Number of chemical dependency outpatient visits in fiscal year 2004-2005

3,054
Number of drug and alcohol related arrests in Collier County in 2004

"Being faced with a felony was a very big deal for me as a young, successful salesman trying to get back into the business world. Drug Court gave me hope. It gave me my life back," Bob shares. He attributes much of his success to being required to get a sponsor and being accountable for working the 12 steps of Alcoholics Anonymous (AA). In group, he shared how each step was changing his life and benefited from hearing how sobriety was working for others.

The education Bob received helped him learn more about himself and his disease. He says, "I had to be honest with myself about what I had done in the last 21 years. That was hard and my heart was exposed. With prayer, my sponsor and my clinician, I was able to talk about my emotions."

Meeting regularly with his probation officer and the judge, served as a constant reminder of the choices he had – to either keep using and become a career criminal or stay sober and work his way out of the legal system.

Today, Bob sees getting his record expunged as a reward for maintaining his sobriety and doing what he needed to do to get his life back in order. He now sponsors other people in the Drug Court program and enjoys helping others in recovery find real success.

Affordable Housing

After being homeless, scared and unable to cope, Lorraine received the support she needed to make a new life for herself. She's now employed part-time, managing her own personal budget and becoming more independent by helping others.



After weathering a traumatic divorce, Lorraine became severely depressed and despondent. She went from a happily married, successful saleswoman to being unemployed, without a penny to her name. Feeling demoralized and emotionally fragile, she was forced to sell her belongings to try and keep up with the rent. Ultimately, it was not enough and the once proud, hard working woman found herself at a homeless shelter fearful of the unknown.

Since 1999, David Lawrence Center's Project for Assistance in Transition from Homelessness (PATH) program has been helping homeless individuals get the services they need to live independently. Case management, social rehabilitation, affordable housing and supported employment are offered through the PATH program to homeless individuals with a persistent mental illness. Each service provides a critical component to ensuring the client's success.

Things started looking up for Lorraine when PATH connected her with DLC's psychiatric services and she was diagnosed and treated for major depression with psychotic tendencies. She was assigned a case manager who linked her to a host of DLC's social and economic services. She moved into DLC's affordable housing program and received help with daily living skills such as developing a personal budget. It wasn't long before she showed signs of improvement and was able to live more autonomously.

In just one year, she became employed part-time with DLC as a Rehabilitation Specialist. Known affectionately as the House Mom, she helps other clients in the housing program achieve the same success she has found. Lorraine shares with new found confidence, "I take a lot of pride in the house and take very good care of it. Our neighbor told me this is the best she's ever seen the place look." She explains, "I show the others how to do their laundry and keep their rooms clean. I help them prepare meals and remind them of their medications. It has really helped my recovery to have this kind of responsibility."

David Lawrence Center's financial assistance programs help Lorraine budget her limited resources. Through our sliding fee scale, she now pays \$37 a month in rent and \$2 per doctor's visit. Because she doesn't qualify for Medicaid, she still struggles to afford her \$275 a month medication prescription, but has the confidence, knowledge and support system to figure out how to make ends meet.

Lorraine says, "David Lawrence Center is my family now. Everyone I've worked with over the last two years has helped me feel more independent and secure. I know I've come a long way."

THE NUMBERS

642
Number of homeless people in Collier County in 2005

51%
Percentage of Collier County's homeless who report having a substance abuse or mental health problem

22
Number of DLC affordable housing units

DAVID LAWRENCE FOUNDATION

Just as the clients of David Lawrence Center are real people with real stories, so too are our donors, volunteers and trustees. Real people who fortunately for David Lawrence Foundation, have chosen to donate their time, talents and treasure to our organization.

Over the years, the Foundation has dedicated its resources to ensure that DLC can focus on its mission of restoring and rebuilding lives. Ours is a story of real people working together to find the right solutions. Our people come from different backgrounds with unique experiences, each motivated to give for different reasons with different means.

They provide the work force that runs our resale shops. They are people who give unending time and energy to manage our special events that give our organization a face in the community. They are our trustees, who lend their expertise to keep the Foundation on a steady course. Finally, they are our generous donors who provide the funding that gives hope to 16,000 people who suffer from persistent mental illness, crippling addictions and a wide range of mental disorders.

Through the Foundation's fundraising efforts, other foundations, corporations and individuals have had

an opportunity to positively impact the community we call home. Each effort shines with a common goal - to harness the power of networks and community support to achieve real results for the Center's clients, helping them lead healthy, independent lives.

This fiscal year, our accomplishments are seen among the many pages that list our donors and their generous gifts. We realize that behind every donation, there is a story of change and hope. In this annual report, we feature a few of the real people whose gifts result in significant change for Southwest Florida's children, adults and families.

The Foundation Board is charged with securing the resources DLC needs to provide real solutions that bring the miracle of recovery to thousands of people each year. With deep appreciation, we realize that this miracle is made possible only through the partnership, leadership and generosity of our supporters who serve as

our ambassadors guiding the Foundation's efforts and inspiring others to participate generously. You are our most cherished assets - the real people who make our vision a reality.



Lisa Merritt
Chairman, Board of Trustees
David Lawrence Foundation

Carol F. Shaw
Executive Director
David Lawrence Foundation



Co-chairs Elizabeth Star and Robin Stranahan pose for a photo with the Beautiful Mind-Beautiful Heart keynote speaker Ben Stein.



Beautiful Heart honoree Michael Morris and Fifth Third Bank, Florida president Kevin Hale enjoy the patron party reception.



Carol Shaw, Doug Lippert, Lisa Merritt and Shawn Butler enjoy a Friendraiser Party co-hosted by the Merritts and Butlers.



Jaynie Whitcomb welcomes guests Mollie Ottina, Norm Kotash and Beverly Wilson, to a Friendraiser Party hosted by the Whitcombs.



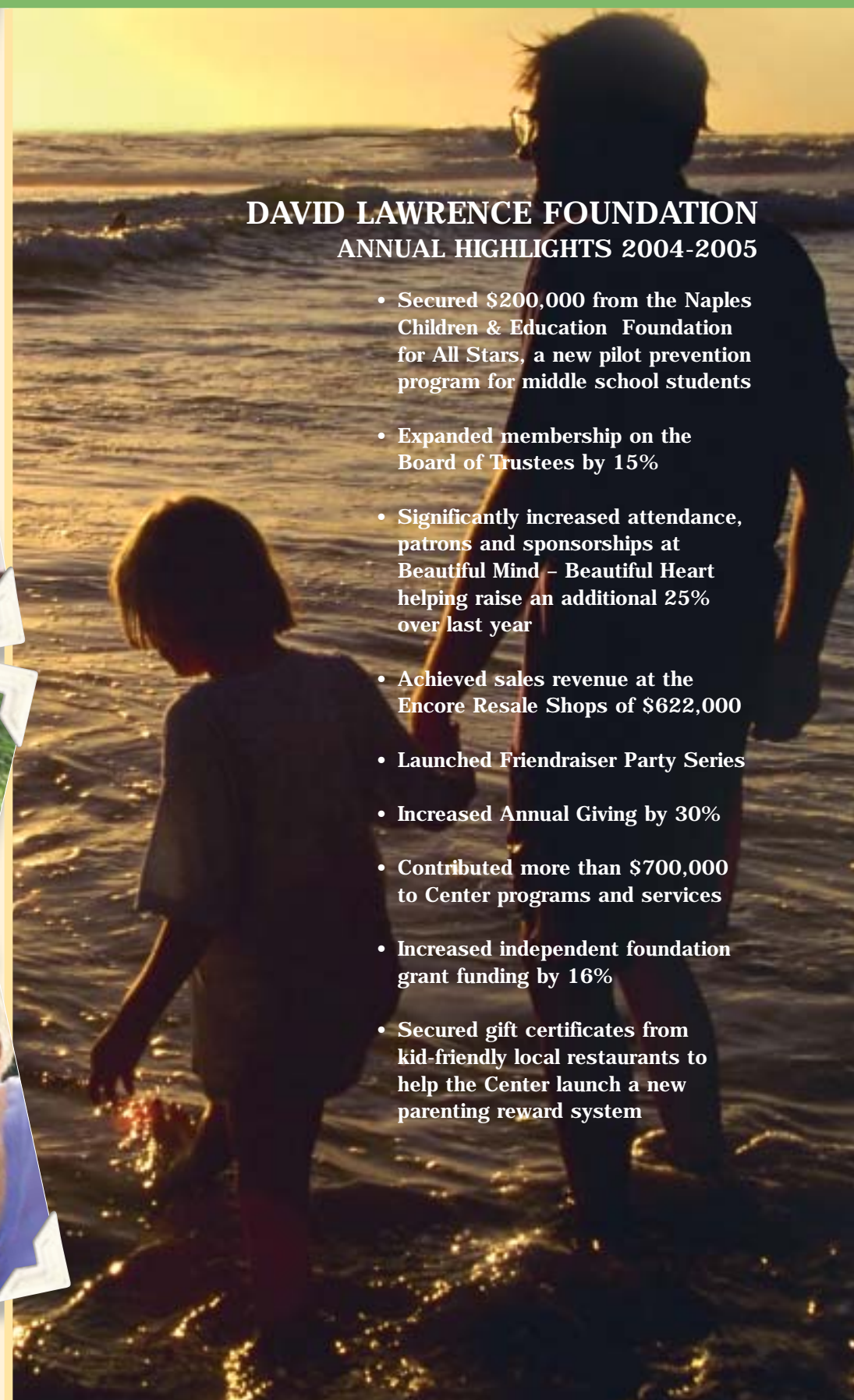
Several volunteers from the Encore Resale Shops receive our thanks at the Annual Volunteer Appreciation Luncheon.



David Schimmel, Carol Shaw, John Mueller, Lisa Merritt and Jean Ackerman are proud recipients at the Naples Children and Education Foundation check presentation.

Real Results

Financial Highlights



DAVID LAWRENCE FOUNDATION ANNUAL HIGHLIGHTS 2004-2005

- Secured \$200,000 from the Naples Children & Education Foundation for All Stars, a new pilot prevention program for middle school students
- Expanded membership on the Board of Trustees by 15%
- Significantly increased attendance, patrons and sponsorships at Beautiful Mind – Beautiful Heart helping raise an additional 25% over last year
- Achieved sales revenue at the Encore Resale Shops of \$622,000
- Launched Friendraiser Party Series
- Increased Annual Giving by 30%
- Contributed more than \$700,000 to Center programs and services
- Increased independent foundation grant funding by 16%
- Secured gift certificates from kid-friendly local restaurants to help the Center launch a new parenting reward system

DAVID LAWRENCE FOUNDATION FISCAL YEAR 2004-2005

REVENUE

| | |
|--------------------------|-------------|
| Donations & Investments | \$1,487,000 |
| Special Event Net Income | \$161,000 |
| Encore Shops Net Income | \$181,000 |

TOTAL REVENUE \$1,829,000

EXPENSES

| | |
|-----------------------|-------------|
| Programs and Services | \$1,389,000 |
| Fundraising | \$117,000 |
| General & Management | \$176,000 |

TOTAL EXPENSES \$1,682,000

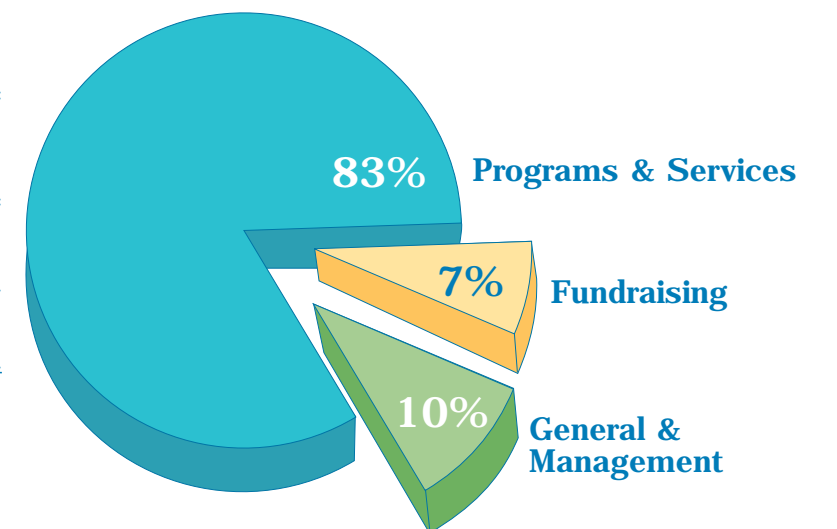
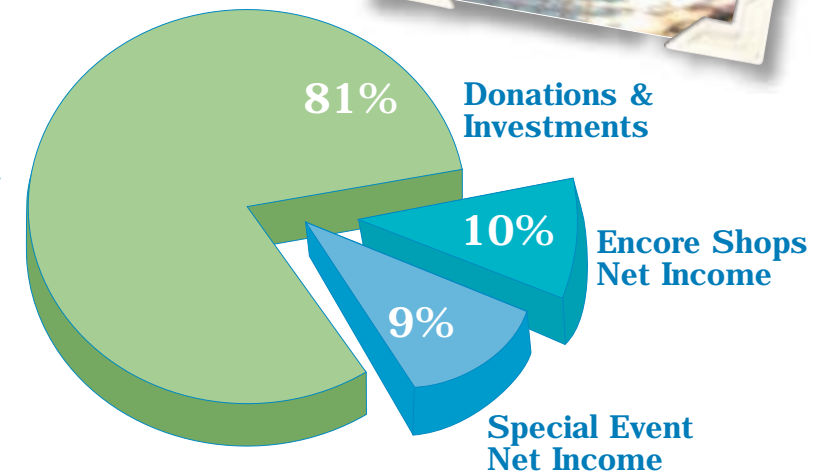
**SUPPORT AND REVENUE
in excess of expenses** \$147,000

TOTAL ASSETS \$8,438,000

TOTAL LIABILITIES \$115,000

TOTAL FUND BALANCE \$8,323,000

**TOTAL LIABILITIES
& FUND BALANCE** \$8,438,000





Corporate Sponsor

"At SunTrust we see beyond the money. Our bankers strive to gain a deeper understanding of our clients' goals and then help them with workable solutions. David Lawrence Center has a similar philosophy going beyond the crisis and setting a course of long-term support so that patients and their families may restore and rebuild their quality of life. We are honored to support DLC so they can continue to help all of those in need in Collier County."

Dan Waetjen
Collier County President, SunTrust Bank

"Over the years, my family has been impacted by the tragedies of both substance abuse and mental illness. Having an accessible and compassionate resource like David Lawrence Center in our community to aid individuals and families in crisis is an asset we can't take for granted. I give my time, talent and financial support to the Foundation because I've seen first hand the positive changes that happen every day in individual's lives."

John Mueller
President Relluem, Inc.
David Lawrence Foundation Trustee



Advocate

ANNUAL GIFTS

CHAIRMAN'S CIRCLE - \$20,000 +

Professional Givers Anonymous
The Stranahan Foundation
The Telford Foundation
The Naples Children
& Education Foundation

LEADERSHIP CIRCLE - \$10,000 +

Mr. & Mrs. Don E. Ackerman
Antaramian Development
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GRAND BENEFACTORS - \$5,000 +

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Episcopal Church

BENEFACTORS - \$2,500 +

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Mr. Joe B. Cox
Mr. & Mrs. Christopher Day
Mr. & Mrs. Charles W. Denny
Mrs. Lucille Drackett
Foxfire Community Association
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& Mr. Linton Patterson
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DONORS - \$500 +

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Mr. & Mrs. Jay Gates
Mr. & Mrs. Peter I. Georgeson
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Mr. & Mrs. John Ottina
Dr. & Mrs. C. Arthur Pearson
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Philanthropic Services,
Household International
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Mr. Tom Rosen
Mr. & Mrs. Stephen Schwartz
George and Mabel H. Slocum
Foundation

Mr. & Mrs. John C. Swanson
Mr. & Mrs. Lawrence N. Tomchin
Mr. & Mrs. Michael Watkins
Williams Community Relations
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As a 501(c)(3) organization, David Lawrence Center relies on contributions to help fund new programs, services, capital improvements and to provide free indigent care to all of those in need in our community.

In addition to outright gifts, donors may strengthen our ability to restore and rebuild lives through a bequest or other planned gifts.

For more information about how to support the Center, please contact David Lawrence Foundation at 239.354.1434.

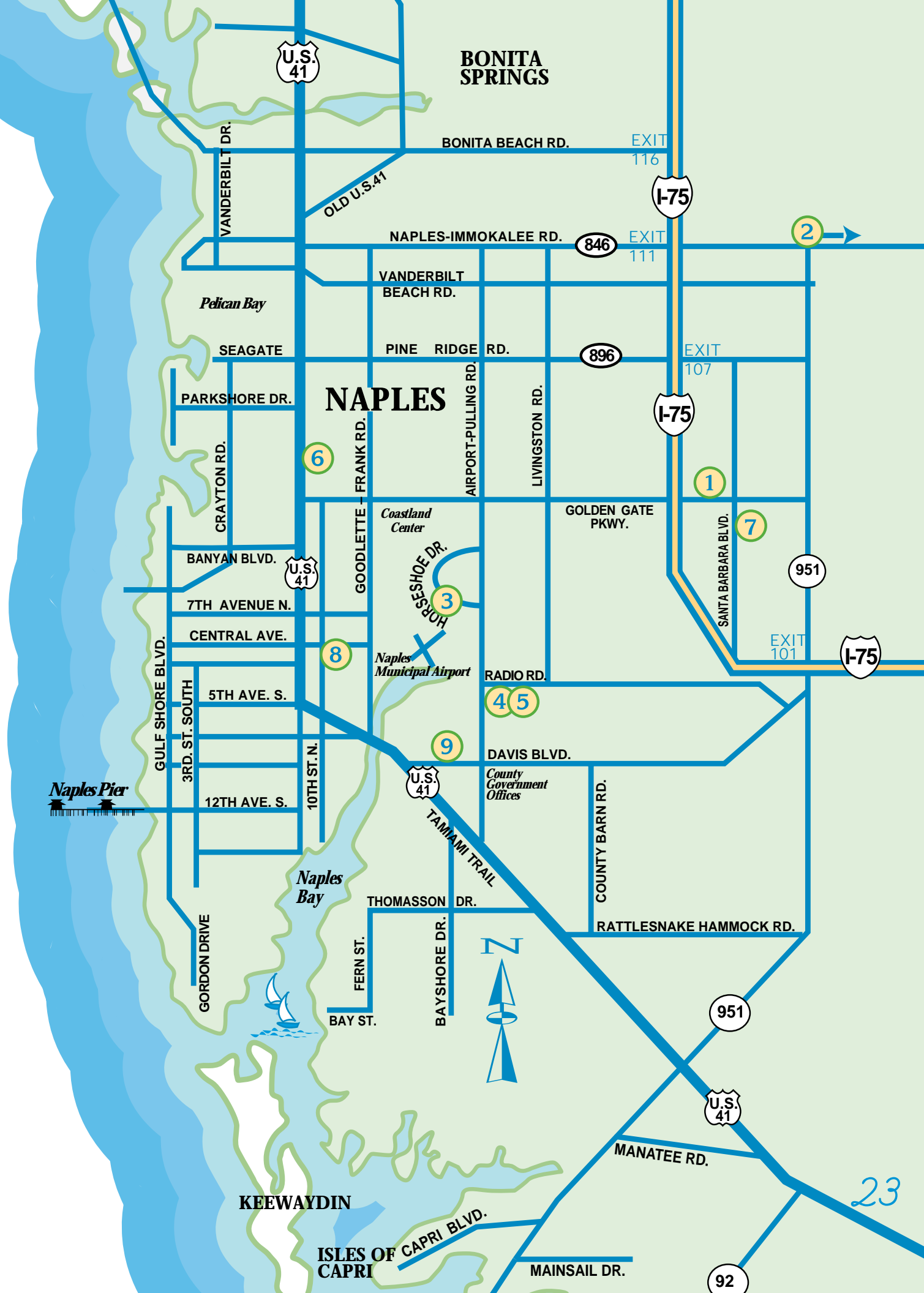
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 239.455.1031 (Automated)
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Important Phone Numbers

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2004-2005