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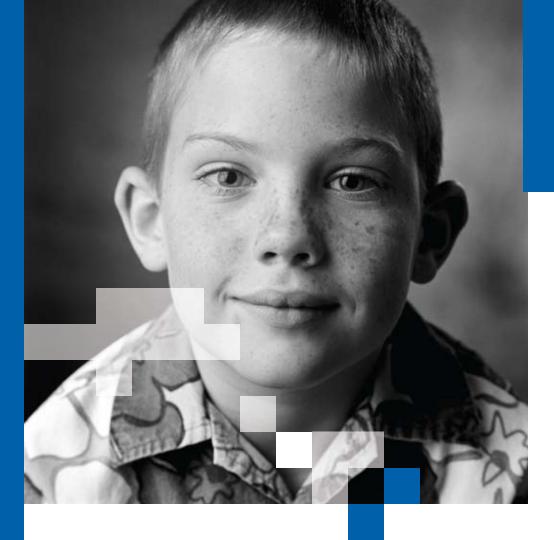
#### **SENIOR MANAGEMENT**

**David Schimmel**Chief Executive Officer

**Bonnie Fredeen**Chief Operations Officer

**Scott Geltemeyer** Chief Financial Officer

**Stephen Wheeler**Chief Development Officer



## **MISSION**

To inspire and create life-changing wellness for every individual through innovative behavioral health solutions.

## **VISION**

A community that fosters wellness so every individual can achieve what is possible.





# DAVID LAWRENCE CENTER

#### **ABOUT US**

David Lawrence Center is the Southwest Florida-based, not-for-profit leading provider of behavioral health solutions dedicated to inspiring and creating life-changing wellness for every individual. The Center provides innovative, comprehensive inpatient, outpatient, residential and community based prevention and treatment services for the one in four local children and adults who experience mental health, emotional, psychological and substance abuse challenges.



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## Programs and Services

- AFFORDABLE HOUSING
- ART THERAPY
- BAKER ACT RECEIVING
- BATTERER'S INTERVENTION PROGRAM
- CASE MANAGEMENT
- CHILD'S PATH PRESCHOOL
- CRISIS STABILIZATION SERVICES
- DEFERRED PROSECUTION PROGRAMS
- DETOXIFICATION
- DRUG COURT
- DUI TREATMENT SERVICES
- EQUINE-FACILITATED PSYCHOTHERAPY
- EMPLOYEE ASSISTANCE PROGRAM
- FORENSIC INTENSIVE REINTEGRATION SUPPORT
- FORENSIC SERVICES
- HOMELESS OUTREACH
- JUVENILE ASSESSMENT SERVICES
- MENTAL HEALTH COURT
- MUSIC THERAPY
- OUTPATIENT AND GROUP THERAPY
- PARENTING CLASSES
- PET THERAPY
- PREVENTION EDUCATION
- PSYCHIATRIC MEDICAL SERVICES
- SUBSTANCE ABUSE INTERVENTION
- SUBSTANCE ABUSE RESIDENTIAL AND DAY TREATMENT
- SUPPORTED EMPLOYMENT
- SUPPORTED HOUSING AND LIVING SERVICES.
- TELEMEDICINE
- THERAPEUTIC BEHAVIORAL ONSITE SERVICES
- WALK-IN URGENT CARE SERVICES



"My deepest thanks and appreciation go to the staff, volunteers and donors who have made the David Lawrence Center what it is today. I share my excitement with you as we embark on this new vision and future together."



## From the CEO David Schimmel

This past year proved to be one of the most exciting – even transformative – years in the history of the David Lawrence Center and Foundation, as we committed ourselves to an organizational transformation process that is now leading us toward becoming the undisputed leader in behavioral healthcare. This process has resulted in a new charter statement of values and has involved the entire Center and Foundation staff as we create a new future as a world-class behavioral healthcare provider for a world-class community.

We thank the volunteer leaders, particularly Kelly Townsend, who have led our staff and boards through the revitalizing process of developing a new vision that ensures the Center will pursue the most innovative and state-of-the-art strategies in order to provide life-changing care to our clients. The results are already apparent through the recognition received both nationally and regionally for some of our program innovations.

We at the Center have re-committed ourselves to building new collaborations with our community partners. In addition, we are determined to create an army of advocates and have initiated an intensified volunteer program to help us better engage the community and educate local citizens on the importance of mental health and substance abuse services. Moreover, the Center has overhauled our communications strategy and developed a plan to make the David Lawrence Center a household name in Collier County.

Our plan also involves significant capital improvements, including a new crisis stabilization unit, a new outpatient services facility, and a new support facility along with overall upgrades to the entire Polly Keller campus. The Center has renovated the Crossroads residential treatment facility, dramatically improved the infrastructure of our site and developed a new overall facilities plan to move us into the future. To accomplish this, we will continue to partner with numerous donors, government agencies, and private citizens to secure the support necessary to make our future a reality.

Finally, to our greatest asset, our clients, we pledge to operate with integrity, doing what we say we will do and always keeping our word.

My deepest thanks and appreciation go to the staff, volunteers and donors who have made the David Lawrence Center what it is today. I share my excitement with you as we embark on this new vision and future together.

David C. Schimmel

Chief Executive Officer
David Lawrence Center

# David Lawrence Center Charter

#### WE INSPIRE AND CREATE

an environment that empowers people towards **LIFE-CHANGING WELLNESS** to achieve what is possible.

## WE PLEDGE TO PROVIDE EXCEPTIONAL, COMPASSIONATE

**CARE** utilizing innovative healthcare practices.

#### WE VALUE OUR RELATIONSHIPS

with people as our greatest asset.

## WE RESPECT THE DIGNITY AND UNIQUE EXPRESSION OF EACH

**INDIVIDUAL** and are dedicated to making a powerful difference in their lives.

Through collaborative partnerships

## WE ENCOURAGE PEOPLE TO EMBRACE AND INVEST IN OUR

**EFFORTS** to ensure the health, wellbeing, and safety of our community.

## WE RECRUIT AND DEVELOP DYNAMIC, SKILLFUL PROFESSIONALS

COMMUNITY

who are committed to the lives we touch and the pursuit of excellence.

WE CULTIVATE CREATIVITY,
RESOURCEFULNESS, and a spirit of
TEAMWORK where everyone matters.

#### INTEGRITY IS THE FOUNDATION

on which our agency and services are built. We honor our word, doing what we say we will do and being true to who we say we are.

## WE ARE PROUD TO BE THE UNDISPUTED LEADER IN OUR

**FIELD** where people will experience life-changing wellness!

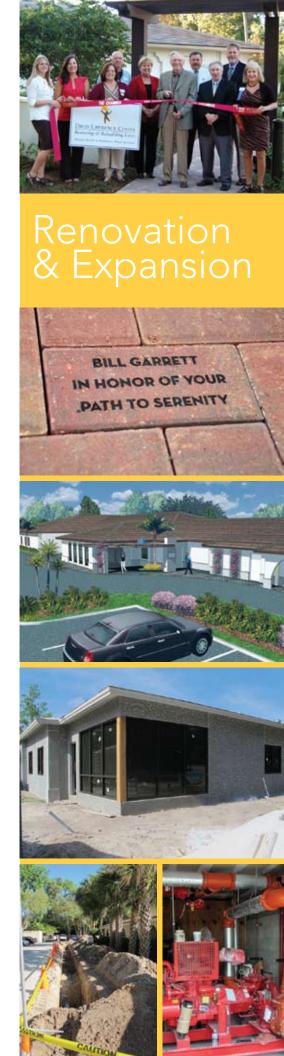






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#### Mind is *Our* Concern

#### Mental health is a community issue. Fortunately, there's a community solution

Bill is among one in four in Collier County who suffer from a mental illness. One in ten of us will experience some form of substance abuse. When a family member, friend or coworker a mental health or substance abuse problem, we suffer with 1 Thankfully, David Lawrence Center is here for our community.



DavidLawrenceCenter.org

## Awareness

## A physical **PESUTTE**



Addicts using yoga to identify physical and spiritual identities for themselves

Istorically, humans have long cought altered states of cornectousness, and if David Lawrence Center's Crossroads addiction recovery 28-day residential program in Naples has any say, it will actually help adoubted and deng addicts in recovery learn to do just that



#### Su Mente es Nuestra Preocupación.

#### La salud mental es us asunto comunitario. Afortunadamente, hay una solución para la comunidad.





## Recognition







## LIFE-CHANGING WELLNESS

#### Bruce: A Journey to Recovery

Bruce was as an only child who grew up in a loving family in Massachusetts. His father was a prominent business owner and community leader and his mother was a career oriented professional who, for as long as he could remember, had a serious drinking problem.

Bruce attended private schools and lived a strictly regimented life. When he went away to college the newfound freedom and liberty that environment afforded him meant partying, binge drinking and ultimately flunking out. After holding down a few odd jobs, he joined his father's insurance company and began to find success. He got married in a storybook atmosphere that included a large wedding with all the social trappings. As his career took off, he became a routine "social" drinker, entertaining clients on the golf and tennis courts.

When tragedy struck, Bruce's storybook life took a turn for the worse. After a night on the town while his wife was out of town, Bruce connected with a woman, brought her home and she accidentally fell to her death. As a result of the accident, he was accused of murder. The news made headlines and shocked the small community. After years of derogatory publicity, all accusations were dropped and the case never made it to trial, but the damage was done.

Bruce shares, "My wife left me. I experienced extreme psychological and emotional turmoil because of the impact it had on my parents. My mom was an emotional wreck and this made her drink more." He got psychiatric help for many years which helped him cope and he was prescribed medication to help him sleep, but the drinking problem continued and progressed.

Bruce eventually bought his father out of the business and became president, continued to be very successful, but all the while was dying inside. His drinking became less social and was completely out of his control. He had brief bouts of sobriety, but when his father died, he relapsed... hard. He was depressed and began drinking a bottle of vodka a day. He had seizures, heart problems and high blood pressure. He knew mentally and physically he could not continue like this.

Bruce adds, "I was drinking without my permission. I wanted to stop, but couldn't and didn't know a way out. I thought about suicide many times. I was tired of living the life I was in. I didn't want to die a slow death. I had had enough." He entered his fourth and final detox where he spent a week on the ICU and then entered the David Lawrence Center Crossroads residential substance abuse treatment program – a decision he knows saved his life.

Bruce, now sober for over six years, has retired to Naples and is living a "wonderful life". He is very active in the recovery community helping others find their way and he volunteers regularly at the David Lawrence Center. He shares, "My experience at Crossroads was life-changing. The best thing they taught me was that I didn't have a drinking problem, I had a thinking problem." Today, Bruce has all the tools he needs to cope with life. "I am thoroughly enjoying my retirement. I have all that I could ask for... the best life I could ever imagine."





"My experience at Crossroads was life-changing. The best thing they taught me was that I didn't have a drinking problem, I had a thinking problem."

"My counselors taught me to recognize what triggered my drug use and gave me the tools I needed to deal with my anger and anxiety."





#### Lance: Recognizing How Far He's Come

Lance is a tough, fiercely independent 15-year-old who faced far too many hardships growing up. His parents, both drug addicts with long rap sheets, were never around and incapable of providing emotional support. Without love, guidance and the nurturing he needed, Lance was forced to grow up fast.

Lance shares, "I had a lot of anger issues and struggled with severe separation anxiety. I had to find a way to deal with it. When I was 11, I started smoking weed every day just to try to get by and stay calm. I don't remember much of my childhood."

With his father and brother in jail and his mother deep in the throws of an IV drug addiction, he spent a lot of time on his own. He stopped going to school and started selling drugs to provide for himself.

Out of curiosity as to why they were his top sellers, he began using and quickly got hooked on prescription drugs. Pain killers, xanax, synthetic marijuana...he tried them all. The school system and the court system, tried to get him the help he needed, but he didn't want it and continued to defiantly fail drug test after drug test. He ran away and got kicked out of several treatment programs, before settling into eight months of residential care.

Thankfully, Lance moved in with his great aunt, who provided the structure and security he needed. After a brief relapse, in order to remain in her house, she insisted he attend the David Lawrence Center Breaking the Chains program which is an intensive substance abuse group therapy program for adolescents who struggle with coexisting substance dependence and mental health and behavioral issues. He's been sober ever since.

When Lance looks back on his journey, he realizes how far he's come and is focused on making sure he never goes back. He shares, "You can't help an addict until they want help. Once I realized that everyone was there to help me and they really cared, I started to listen."

Today, Lance is back in school and hopes to become a marine after graduation. In order to give back, he is bravely volunteering to share his experiences publicly in order to prevent others from following in his footsteps.

### FISCAL YEAR END DATA

July 1, 2011 - June 30, 2012



#### IMPACTED LIVES

Mental Health and Substance Abuse Clients Served\* - **7,403** Brief Triage, Information & Referrals - **10,920** Outreach and Prevention - **25,587** 

\*Served in ongoing treatment



#### **EMPLOYEES - 268**

Clinical Staff - 129
Medical and Nursing Staff - 42
Clinical Support Staff - 33
Administrative Staff - 29
Program Support Staff - 20
Preschool Staff - 15

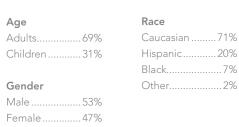
#### **BED CAPACITY - 53**

#### Acute Care Beds - 35

Emergency Room Observation Beds - 3
Licensed Adult Crisis Beds - 16
Average Length of Stay - 5.05 Days
Licensed Children's Crisis Beds - 4
Average Length of Stay - 2.39 Days
Licensed Adult Detoxification Beds - 12
Average Length of Stay - 5.63 Days

Adult Substance Abuse Residential Beds - 18
Average Length of Stay - 24.10 Days







#### **CHILDREN SERVED BY PROGRAM\***

Urgent Care	
Medical Services	
Mental Health Outpatient	648 17%
Community Services	12%
Substance Abuse Outpatient	9%
Inpatient	3%

#### **CHILDREN SERVED BY DIAGNOSIS**

Adjustment Disorders	25%
Mood Disorders	21%
Attention Deficit Hyperactivity Disorders (ADHD)	20%
Co-occurring Disorders	12%
Child and Adolescent Disorders	8%
Sleep/Anxiety Disorders	6%
Substance Abuse	5%
Other	3%

#### CHILDREN'S SERVICES BY THE NUMBERS

**43,267** Total Services Provided to Children **1,500** Children's Clinical Assessments **2,795** Child Admissions

#### **ADULTS SERVED BY THE PROGRAM\***

Medical Services	2,616 31%
Urgent Care	1,742 21%
Inpatient and Residential	1,205 14%
Substance Abuse Outpatient Services	1,061 12%
Community Services	1,051 12%
Mental Health Outpatient Services	819 10%

#### **ADULTS SERVED BY DIAGNOSIS**

Mood Disorders	37%
Substance Abuse	19%
Co-occurring Disorders	18%
Psychotic	9%
Sleep/Anxiety Disorders	8%
Adjustment Disorders	7%
Other	2%

#### ADULT SERVICES BY THE NUMBERS

103,719 Total Services Provided to Adults3,327 Adult Clinical Assessments8,205 Adult Admissions

<sup>\*</sup>Program specific data is only collected on clients admitted to mental health and substance abuse services and duplication of program type is possible.

## FINANCIALS

#### **DAVID LAWRENCE CENTER INCOME STATEMENT**

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State Contracts	\$ 7,304,622
County	\$ 1,067,919
Client Fees (Net of Bad Debts)	\$ 5,647,859
Donations	\$ 975,409
Grants and Other	\$ 1,082,883
Total Revenue	\$ 16,078,692
EXPENSES	

Total Expenses	\$ 15,703,791
Children's Substance Abuse	\$ 1,727,417
Children's Mental Health	\$ 3,140,758
Adult Substance Abuse	\$ 3,768,910
Adult Mental Health	\$ 7,066,706

Operating Net Income	\$ 374,901

Total Bollations from BE	<u> </u>	
Total Donations from DLF	\$	2,525,263
Donation for Acute Care Expansion	\$	961,870
Property Donation from DLF	\$	1,563,393
RESTRICTED DONATIONS		

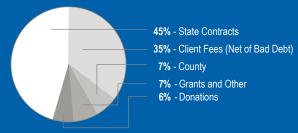
#### **BALANCE SHEET**

Total Current Assets	\$	3,260,369
Net Fixed Assets	\$	7,481,522
Total Other Assets	\$	73,700
Total Assets	<u>\$</u>	10,815,591
Total Liabilities	<del>-</del> \$	1,115,623

9,699,968 **Total Equity Total Liabilities and Equity** 10,815,591

> Data excerpted from unaudited financial statements of the David Lawrence Center ending June 30, 2012.

#### **REVENUE**



#### **EXPENSE**



45% - Adult Mental Health

24% - Adult Substance Abuse

20% - Children's Mental Health

11% - Children's Substance Abuse

#### **DAVID LAWRENCE FOUNDATION INCOME STATEMENT**

#### **REVENUE**

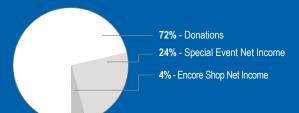
Operating Revenue	\$ 1,963,780
Encore Shop Net Income	\$ 81,288
Special Event Net Income	\$ 476,275
Donations	\$ 1,406,217

EXPENSES	
Programs and Services	
Operating Donations to DLC	\$ 867,940
Community Education	\$ 60,184
Total Programs and Services	\$ 928,124
Fundraising	\$ 50,328
Management and General	\$ 29,871
Total Expenses	\$ 1,008,323
Operating Net Income	\$ 955,457
Investment Loss	\$ - 214,337
Net Income	\$ 741,120
Restricted Donations	

Property Donation to DLC, Net	\$ 1,563,393
Donation for Acute Care Expansion	\$ 961,870
Total Restricted Donations to DLC	\$ 2,525,263

Data excerpted from unaudited financial statements of the David Lawrence Foundation ending May 31, 2012.

#### **REVENUE**



#### **EXPENSE**







Top to bottom: (1) Javier Munoz, David Schimmel, Roy Bailey, Monica Biondo, Kurt Mattox, Laura Worzella (2) Rey Pezeshkan, Jack Kuhn, David Gordley, Michael Benson, Carleton Case, Andrew Poric Jerry Nichols, Casey Weidenmiller, Michael Michetti, TJ Meister (3) Kellie Jacoby, Lauri Burkhardt, Emily Rubin, Gerri Batchelor, Monica Biondo



## **Partners**

#### CORPORATE PARTNERS

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#### **GRANT PARTNERS**

Collier County Housing, Human and Veteran Services Department of Children and Families Department of Juvenile Justice Florida Health Partners Housing & Urban Development (HUD) Naples Children and Education Foundation The League Club, Inc. Trinity-by-the-Cove Episcopal Church Wells Fargo Private Bank

#### **COMMUNITY PARTNERS**

20th Judicial Court Able Academy Catholic Charities Central Florida Behavioral Health Children's Network Collier County Health Department Collier County Public Schools Collier County Sheriff's Office Collier Housing Authority Collier Hunger and Homeless Coalition County Probation Department of Juvenile Justice Drug Free Collier Florida Department of Corrections Florida Gulf Coast University Florida Mental Health Institute Florida Partners in Crisis Goodwill of Southwest Florida Healthcare Network of SWFL Lutheran Services Mental Health Association Naples Community Hospital National Alliance for the Mentally III Neighborhood Health Clinic Public Defender's Office Sara Ann Drop In Center Shelter for Abused Women and Children St. Matthews House

State Attorney's Office

Youth Haven



Dawn Gyorki

Keith Harris

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## PLANNED GIVING COUNCIL

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Allison Durian
Lusy Garcia
Amy Gregory
Travis Hayes
A.J. Krause
Brett Jones
Tim Nash
Ryan Needler
Shanna Short
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Top to bottom: (1) Laura Florea, Vickie Nolen, Jackie Cronacher, Carola Woodworth, Jenny Sutton, Rusty Hubbell (2) Joyce and Bill O'Meara (3) Elizabeth Star, Ralph and Patti Miesel (4) Brad Schreier, Jimmy Stout, Jason Stephens, Art Cherry (5) Christine and Terry Flynn, Robin Stranahan (6) Dan, Kim, Judie and Dick Bathey

## Donors



Please note: All gifts listed were made between 6/1/11 - 5/31/12. Encore donations that sold for more than \$500 are listed. Consignment items are

#### **ANNUAL GIVING**

#### CHAIRMAN CIRCLE - \$100,000 +

Bathey Estate Mr. and Mrs. Pat Stranahan

#### GRAND LEADERSHIP CIRCLE - \$20,000 +

George M. Bard Estate
Mr. and Mrs. Michael Benson
Mr. and Mrs. Roger Cattliff
Mr. and Mrs. Arthur L. Cherry, Jr.
Mr. and Mrs. John J. Fauth
Mr. and Mrs. Bill Sanford
Arthrex, Inc.
Mr. and Mrs. Stanley A. Star
Mr. and Mrs. Jimmy Stout
The Telford Foundation
Mr. and Mrs. George P. Wagner, Jr.

#### LEADERSHIP CIRCLE - \$10,000 +

The Jerry L. & Barbara J. Burris
Foundation
Mr. and Mrs. William L. Byrnes
Mr. and Mrs. Daniel C. Ferguson
Fifth Third Bank
Galliford-Mulard Foundation
The League Club, Inc.
Mutual of Omaha Bank
Mr. and Mrs. Truly Nolen
Mr. and Mrs. Dick Schulze
Mr. Kermit S. and Mrs. Jenny W. Sutton
The Peggy Meyerhoff Pearlstone
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Scott Belveal - Goldman, Sachs & Co.

Mr. William Turner and Mrs. Persis Strong Mr. and Mrs. Donald C. Weeden

Mr. and Mrs. Donald C. Weeden Wells Fargo Private Bank Ms. Carol A. Williamson

#### GRAND BENEFACTOR - \$5,000 +

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#### BENEFACTOR - \$2,500 +

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